



INLAND

# The Inland Real Estate Group of Companies, Inc.

# FACT SHEET

Information provided is current as of December 31, 2011

*Who you do business with is everything®*



Torch Award Winner for  
Ethics in the Marketplace  
Better Business Bureau of  
Chicago and Northern Illinois



Start With Trust

<i>Name:</i>	The Inland Real Estate Group of Companies, Inc.
<i>Headquarters:</i>	2901 Butterfield Road Oak Brook, Illinois 60523
<i>Website:</i>	www.inlandgroup.com
<i>Contact:</i>	630-218-8000
<i>Business:</i>	Commercial real estate investment/acquisition/finance/brokerage/auction/ leasing/management/development/construction

The Inland name and logo are registered trademarks being used under license

## About Us

The Inland Real Estate Group of Companies, Inc., headquartered in Oak Brook, Illinois, is one of the nation's largest commercial real estate and finance groups, representing more than 40 years of expertise and integrity in the industry. The Inland Real Estate Group of Companies is comprised of independent legal entities, some of which may be affiliates, share some common ownership or have been sponsored and managed by subsidiaries of Inland Real Estate Investment Corporation.

Inland companies cumulatively employ more than 1,600 people nationwide and own and manage, in total, over 130.1 million square feet of diversified commercial real estate in 48 states, as well as managed assets in excess of \$25.2 billion.

## Group Highlights

1st Fastest-Growing Acquirer of Retail Property, **Chain Store Age**, May 2012

1st in Best Practices, **Commercial Property Executive**, December 2011 Real Estate Owner

6th Largest Retail in the United States, **Retail Traffic**, March/April 2011

9th Largest Retail Real Estate Manager in the United States, **Retail Traffic**, March/April 2011

14th Largest Real Estate Investment Manager, **Pensions & Investments**, September 2011

17th Largest Privately-held Company in the Chicago area, **Crain's Chicago Business**, April 16, 2012

## What We Do

At Inland, we specialize in creating and developing companies that provide real estate and real estate-related services. As a diversified group of companies, we successfully leverage our experience and share market knowledge with one another to help our clients and investors succeed. Our proven track record is a testament to our quality, service and value.

### Investments

Inland is a leading sponsor of real estate securities and investment programs.

- Completed more than **436 investment programs**. In each case, no completed program has paid total distributions less than the total contributed capital.
- Over **\$18.6 billion** in capital raised
- More than **359,000 investors**
- A program is considered "completed" at the time it no longer owns assets

### Acquisitions

The acquisitions team has extensive experience acquiring diversified commercial real estate for investment.

- From January 2009 to date, purchased **\$5.5 billion** and over **357 properties**
- Since 2002 acquired **\$31.6 billion** and over **1,989 properties**

### Leasing/Property Management

Inland companies are responsible for managing a diversified group of portfolios nationwide.

- **130.1 million** square feet of commercial properties
- Located in **48 states**

### Institutional Partners

Inland's institutional investors include many of the largest US and international pension funds and institutional real estate investment companies.

- Over **\$1.5 billion** of institutional assets under management

### Commercial Lending/Mortgage Financing

The lending companies originate and service construction, mezzanine, conduit, development and permanent loans.

- More than **\$18.1 billion** in mortgage financing of commercial properties
- Loan servicing of **\$9.7 billion**

### Brokerage/Auctions

Inland companies provide third party brokerage and auction services nationwide.

- Since 2000, completed more than **\$1.1 billion** in commercial real estate sales and leases
- Sold **more than 7,300** multi-family units

"Inland" refers to The Inland Real Estate Group of Companies, Inc. which is comprised of a group of independent legal entities some of which may be affiliates, share some common ownership or have been sponsored and managed by subsidiaries of Inland Real Estate Investment Corporation.